How to write an "Impact" Section in proposals under The H2020 Framework Programme

Module 5: Practical Exercise

Galileo’s ‘heliocentricity’ grant proposal is assigned to the wrong review panel. Again.
Rules of the game…

- In groups of 5 maximum.
- Imagine you are about to write the Impact section of a project proposal responding to the call

**Title**: Advanced materials solutions and architectures for high efficiency solar energy harvesting

**Scope**: Proposals should develop novel durable materials solutions for novel high efficiency solar technologies, to enhance system conversion efficiencies, while preserving lifetime and ensuring materials resource efficiency.

**Expected Impact**:
- A deeper understanding of the material and interface characteristics and their long-term performance;
- The demonstration of device designs and fabrication processes for high efficiency technologies.

(Alternatively existing projects in preparation can be used)
## Rules of the game...

- You have 1 h to:
  - Think about of a consortium with 5 partners
  - Elaborate the magic tables

### Magic Tables

<table>
<thead>
<tr>
<th>Project Concrete Expected Impact Item</th>
<th>Concrete ways in which the deliverable is going to be disseminated</th>
<th>Corresponding Work Package and deliverable and timing foreseen</th>
<th>Concrete audience targeted</th>
</tr>
</thead>
<tbody>
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</table>

<table>
<thead>
<tr>
<th>Project Concrete Expected Impact Item</th>
<th>Corresponding deliverable and Work Package</th>
<th>Partner(s) that will benefit</th>
<th>Concrete ways in which the benefit will materialise</th>
</tr>
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- Think about max. 5 impact items;

- After 1 h nominate a group presenter and present your tables in 10 min. for discussion with “evaluators” (rest of the audience.)
Thanks for your attention questions...